

Year 12	Subject Theme	Wider Reading/Independence
Autumn	Financial Planning & Analysis Business funding; Cost & Revenue, Profit & Loss; cashflow forecasts; break -even analysis, Income statements, Statement of Financial Position; Ration Analysis	Www.btec.org.uk AQA Applied Business textbook (AS) ISBN 13978000720140 AQA Applied Business textbook (A2) ISBN 13978000720142
Spring	<ul> <li><u>Business Dynamics</u></li> <li>Assignment based on Merlin Entertainments, structure, ownership, business analysis</li> <li><u>Entrepreneurial Opportunities</u></li> <li>Assignment based on you choosing a business idea and producing a business plan.</li> </ul>	As above
Summer	Unit 5 Developing a Business Proposal Y13 unit, assignment based on investi- gating 3 business ideas and then se- lecting one to develop. Commencing prior to summer holiday and incorpo- rating some holiday work	As above

**Key dates** PPE's held twice within the year. External Examinations sat Jan/ June. Assignment deadlines submission early May



Year 13	Subject Theme	Wider Reading/Independence
Autumn	Unit 4 Managing & Leading People	Www.btec.org.uk
	What are managers & leaders? Motivation theories, Change Manage- ment Leading to external exam in January Y13	AQA Applied Business textbook (AS) ISBN 13978000720140 AQA Applied Business textbook (A2) ISBN 13978000720142
Spring	Unit 5 Developing a Business Proposal Y13 unit, assignment based on investi- gating 3 business ideas and then se- lecting one to develop and produce a comprehensive plan Unit 8 Marketing Develop Marketing plan for chosen business from Unit 5 above, inc promo-	As above
Summer	External assessed units completed and submitted early May.	As above

**Key dates** PPE's held twice within the year along with final external examination in January/ June Y13